



Home Performance Consultant - Detroit, MI

About Inspired Green...

Inspired Green is an energy optimization company dedicated to building solid relationships with both other businesses and individual homeowners by offering highly valuable solutions for their energy conservation needs. However, in the end, energy conservation is only a by-product of what we are accomplishing; helping people achieve safety and comfort in their homes to the highest degree. While partnering with utility companies, we are able to provide a building safety and energy optimization program for homeowners all over Michigan and Ohio. This program combines energy consultations with building science to discover and rectify issues that may hinder them from having a healthy and functional home.

Our Mission...

*At Inspired, we know what we stand for. **Solid ethics. Unparalleled quality. Steadfast unity. Candid dialog** We believe that as we see each task to an exceptional conclusion, we earn the right to serve the people and businesses of our community. The relationship between our company and our clients becomes a two way street in which each party benefits the other. As a result of our joined forces, we will impact the local and global community with hope.*

Primary Responsibilities...

- Build Customer relations through the Inspired Green business model
- Provide timely feedback to management
- Provide proposals and presentations for residential clients
- Promote the energy efficiency programs that the company represents
- Complete self evaluation form for your appointments as directed by the sales manager.

Position Qualifications...

- Sales experience is required.
- Experience in home construction, maintenance, energy efficiency and/or green energy industries is a plus.
- BPI certification is preferred but not required. If you are offered for this position you will become BPI certified. Passing BPI certification is required to be a successful applicant.
- Computer proficiency and experience with Microsoft and Apple programs.
- Ability to work well independently and in a team setting.
- Excellent organizational and time management skills.
- Above average communication skills.
- Professional demeanor.
- At least a High School diploma or equivalent. (Some college coursework preferred)
- Reliable transportation.
- No prior felony convictions.

Salary...

- Performance based - \$40,000 - \$125,000 earning potential
- Holiday and vacation pay
- Health insurance
- 401k