

## **Bantom Global Industries, Inc.**

### **NATIONAL ALTERNATIVE/RENEWABLE ENERGY SALES REPRESENTATIVE FOR NEW PRODUCTS IN GREEN INDUSTRY**

#### **GREEN TECHNOLOGY MANUFACTURING**

Bantom Global Industries, Inc. is a premiere contract manufacturing supplier focusing on green technology solutions. Our objective is to create the precision “One Stop Shop program” and assist design engineering houses and others with their marketing campaigns, manufacturing and distribution, logistics and transporting, installation and preventative maintenance monitoring. All areas of operation will remain under one roof providing excellent client/customer service with utilizing the JIT (Just in Time) method to avoid an abundance of inventory and delay in product. The facility will be headquartered within the city of Detroit Michigan to supply, produce and provide alternative/renewable energy products and solutions. The main goal is to provide our customers with exceptional quality, unparalleled customer service, competitive pricing while becoming the number one supplier of alternative/renewable energy products. We invite you to learn more about our company online at: [www.bantomglobalindustries.com](http://www.bantomglobalindustries.com).

We have created a sales division within Bantom Global Industries, Inc. which will be handling all of our alternative/renewable energy products. We currently have three products that we have negotiated contracts with our clients to become their reseller and suppliers. We are looking for seasoned sales/marketing reps that will be able to help develop commercial and public sector alternative/renewable energy projects.

#### **Job Description**

This position requires an individual with a good grasp of the economic and environmental benefits of alternative energy. This person will be required to understand the market potential of new technologies and then present them to potential customers.

- Sell large, complex equipment to high potential customers.
- Prospecting and calling on businesses in your assigned territory to develop new business
- Solicit new business, track leads, document sales activities
- Penetrate targeted organizations, identify key decision makers, and establish relationships which create long-term value
- Develop and nurture long-term multi-level relationships in order to generate additional projects within the same client
- Understand customer needs and work with marketing, engineering, finance and service to develop and implement creative profitable solutions.

**Salary requirements: Must be able to work on commission for the first 6 months while making monthly quotas.**

#### **Requirements**

- **Bachelors degree/MBA preferred or EQUILVAENT**

- 3 to 10 years B2B sales or EQUIVALENT
- Must possess the ability to close sales, generate leads, quote prices, prepare proposals, build and show ROI, etc.
- Strong and excellent verbal/written communication, and presentation skills
- Highly self-motivated, and assertive.
- Attention to detail, organization and a willingness to be trained through our online modules and study materials in order to demonstrate and explain our products thoroughly and properly to potential buyers.
- Professional appearance
- Bilingual skills is a plus

If you are a visionary looking for a once in a lifetime opportunity to become a player in the Green Energy Industry, our President wants to talk with you.

**IF YOU DO NOT MEET THE ABOVE REQUIREMENTS DO NOT EMAIL YOUR RESUME**

People are the greatest asset in any Company ...

Bantom Global Industries, Inc., is committed to a high performance culture and provides an environment that challenges our employees to be remarkable and obtain their full potential.

We are an EEO/Affirmative Action Employer that understands the value of diversity and its impact on a high performance culture.

**We are a Drug-Free and Equal Opportunity Employer**