

It's win-win, redefined.

Expand your business and increase your profits by entering the DDC controls world. Through our strategic partnership, TCS enables your company to enter this profitable industry with over 50 years of experience, minimal start-up cost, and a professional technical support team. TCS is celebrating its 10th year anniversary in 2009. We pride ourselves in providing state-of-the-art equipment and professional controlled solutions one customer at a time. We represent the open protocol product line of Distech Controls. Utilizing a Tridium front end, Distech is able to communicate with virtually any other product line.

Problems entering the world of controls

1. Large initial investment.
2. Training employees on the product line, software, graphics and all of the products' interface devices.
3. Staying current with the latest technology.
4. Time it takes to become profitable.



The TCS Solution

1. TCS represents Distech Controls, so there aren't any initial inventory requirements.
2. On-the-job training with your technicians. We work alongside your technicians for the first few projects. TCS offers competitive rates to complete projects during those busy times.
3. TCS offerings include engineering, submittal generation, product selection, software, and graphics services. No need to hire or dedicate employees.
4. Since TCS uses your logo throughout the documentation, providing a seamless interface with all of your other documentation.
5. TCS uses its purchasing power with vendors and passes the savings on to you. No need to track materials from multiple vendors.



DISTECH CONTROLS™ ECHELON™

BACnet™

TRIDIUM® Connecting minds and machines JACE®

Creating Solutions, One Customer at a Time